How many times have you heard the success of an organization described in terms of a bigger budget, more staff, or larger office space? As indicators, those all tell us something but miss what is most critical. In a world of deep technological and societal transformation, as important as it may be for organizations to grow, it is essential that they evolve.

Foundation Center was born in 1956, in the wake of McCarthy era hearings investigating foundations for alleged support of un-American activities. Conceived as a means to combat suspicion and innuendo about philanthropy with public information, its very creation ignited an evolutionary spark that has propelled our field forward ever since. Foundation Center published the first print directory of American foundations in 1960, then created a classification system that enabled successive generations of grantseekers, scholars, journalists and foundations themselves, to understand the work of a rapidly expanding philanthropic sector. In 1994, Foundation Center launched its first website, when only four foundations had websites of their own. Five years later, Foundation Center’s print directory became Foundation Directory Online, the most widely used database of foundations and their grants in the world. Today’s Foundation Center is a global resource for trusted data, insight, and analysis of the many ways in which, through philanthropy, private wealth is contributing to the public good.

The following pages describe how Foundation Center evolved even further in 2016. In a historic milestone for our organization, we fully launched a new database system that had been years in the making. As part of this effort, we used data science techniques to machine code more than two million foundation grants around the world by subject, beneficiary population, strategy, geographic location, and other characteristics. We then employed this same technology to code all the content—including blogs, news stories, research reports, and more—so users can quickly search the entire Foundation Center through our main website, foundationcenter.org—to find exactly the information they need. And this wealth of highly curated information is fueling a new generation of Foundation Landscape sites that focus on youth giving, the sustainable development goals, and the critical issues of our time.

Foundation Center’s evolution continues to be a story of transparency, technology, and talent. Our team, whether they be writing computer code, teaching a class on proposal writing, or designing a new website, is the key to our success. Philanthropy is an engine for positive social change worldwide and at Foundation Center, we’re using the latest data, technology, and analysis to help those doing good be strategic. The world needs the nearly seven million people, online and in-person, who depended on us in 2016 to succeed.

Insuring that Foundation Center provides the knowledge they need requires constant evolution. That is my commitment to Foundation Center and our commitment to you.

Bradford K. Smith
President
2016 Financial Highlights

OPERATING REVENUES
$24,429,704

- 45.8% ($11,193,704) Product Revenues
- 39.2% ($9,569,754) Foundations and Corporate Contributions
- 13.1% ($3,192,282) Program Service and Other Fees
- 1.9% ($473,964) Investment Return

OPERATING EXPENSES
$23,433,027

- 34.6% ($8,121,481) Data Collection and Publications
- 19.7% ($4,609,932) Research and Other Programs
- 21.7% ($5,080,835) Library/Learning Centers and Other Public Services
- 20.0% ($4,686,620) Management and General
- 4.0% ($934,159) Fundraising

For complete financials see annual.foundationcenter.org

Available Online:
- Audited financial statements
- Balance sheets
- Statements of changes in net assets
- Form 990

“2016 was a challenging yet innovative year at Foundation Center. Thanks to a well-developed strategic plan and the generous support of our donors, we were able to balance our financial statements and evolve our products and service to meet the needs of the field.”

Monisha de Quadros
Vice President for Financial Strategy
Growing skills to strengthen our capacity for innovation

For any organization to stand the test of time, it needs a dedicated staff willing to evolve their skills in service of the mission. We're lucky to have skills spanning library science, research methodologies, data science, facilitation, computer programming, and even ping pong. In 2016, we saw roles grow in interesting ways, and we thought we'd share Amy Stern's and Arif Ekram's stories with you here.

As we have evolved our data systems, our staff have built new skills and evolved their roles to support more streamlined, automated processes. Amy Stern came to Foundation Center as a special data projects associate manually cleaning excel spreadsheet data from foundations. Now, she is an application developer, working on various aspects of database development including using SSIS to support loading data from a wider variety of sources, deploying back-end bulk updates, and brainstorming solutions to needs identified by user stories.

"Moving into this new role was very empowering. I can answer questions myself, and I know the questions to ask."

Her growth started through a class taught by another staff member about SQL, and continued through online courses, other peer-led classes (most recently, Python) and encouraged curiosity. "The classes have been great, but applying what I learned to actually solve real-world problems is very satisfying. Strengthening our data and our processes is motivating, because I know it will help organizations get quality information they need faster." Amy is also a clutch player on Foundation Center's softball team.

Arif Ekram similarly worked as a data analyst, with a specific focus on international foundations. In 2016, he became a critical part of our global partnerships work, where he manages multiple projects tied to topics ranging from the sustainable development goals (SDGs), to data capacity building, to early childhood development, to agriculture. "Ultimately, the hope is that this work will bring transparency to the sector. It's broad, multi-year, multi-region work, but that's what's exciting. It requires investment in understanding the cultural, legal, and political environments of different countries and how that relates to data work, which can vary a lot." For Arif, part of this evolved role is representing Foundation Center and philanthropy more broadly in multi-stakeholder conversations. At the Asian Venture Philanthropy Network conference in Hong Kong, Arif spoke on a panel about data availability and quality issues, mostly focusing on Asia. This is a big leap from what he was previously working on, and he credits "learning from experts, both colleagues at Foundation Center and externally through workshops, conferences, and simply following the news" as core to his skill development.
**Evolving Partnerships**

Partnering with sector influencers to build data and knowledge

No organization can do it alone. Partners help us better interpret and deliver on our mission, and engage with people who we may not have otherwise reached. Partnerships take time and work to build, and we're investing in them as a core strategy. It's paying off.

We’re now in our third year of a thriving partnership with the Forum of Regional Associations of Grantmakers. Together, we’re working to improve the information infrastructure available for and about philanthropy, and translating that into knowledge that drives smarter grantmaking.

The partnership initially launched the “Get on the Map” campaign. The 26 member regional associations participants were encouraged to share grants data with Foundation Center using the eReporting standard. This data was centralized and structured using the Philanthropy Classification System and visualized in custom regional maps.

Now, we've put that increasingly current and comprehensive data to good use, generating standardized regional giving dashboards as a new service. Our first for California was launched during the year, which has been used to tell regional stories of giving and explore funding priorities. Prithi Trivedi, program fellow, effective philanthropy at the William and Flora Hewlett Foundation shares, “I found the Foundation Maps: California tool to be incredibly helpful in answering the question I had. The design and interface are really user-friendly, and produces clean visuals, which can help you grasp the data.”

David Biemesderfer, president and CEO of the Forum, shares,

“We place great value on our ongoing partnership with Foundation Center. As we work to help our members lead, inform and support philanthropy, Foundation Center plays a critical role by making foundation data more accessible and usable throughout our network.”

As we develop more regional dashboards in 2017, our partnership will continue to grow. We’ll continue to work with regional associations to better understand needs, and respond with new data visualizations, benchmarking services, and knowledge management tools that will empower users to draw actionable conclusions from the information.

“Together, we’re working to improve the information infrastructure available for and about philanthropy, and translating that into knowledge that drives smarter grantmaking.”

David Biemesderfer
President and CEO, Forum of Regional Associations of Grantmakers

See the full report at annual.foundationcenter.org
Evolving Access

Building relationships and understanding to connect causes to resources

Organizations and people who are changing the world need the skills, resources, and funds to do what they do best. For the past 60 years, we’ve worked to make grantmaking data and fundraising know-how available to grantseekers everywhere. People visit our flagship regional hubs and Funding Information Network partner locations again and again to grow and hone their skills and research opportunities. They come back because it pays off.

“I never had any interest in starting an organization, but then I did. It’s very humbling to have a lot to learn; you’re the executive director and so you’re supposed to know what you’re doing. You need places to go that won’t be judgmental and welcome you in, and that are friendly and patient. That was the case at Foundation Center.”

Jon Gilgoff is the senior director of programming and systems change at Brothers on the Rise in Oakland, CA. He is the founder and former executive director, a role which he held for the organization’s first eight years. But his entrepreneurial roots started while attending Columbia University’s School of Social Work. “The handful of other male students and I would get together and at first jokingly question, ‘why is there a feminist caucus but no men’s caucus? We could use student union money too!’ But then we got serious. There was a meeting, and it was on. We started the Male Action Coalition to address issues facing boys and men and be an ally to girls and women.”

Since then, Jon has utilized many tools at Foundation Center to grow with his work.
As a volunteer and board member with the Young Nonprofit Professional Network in 2007, Jon visited the library to access Foundation Directory Online and came to workshops. Through the workshops, he not only received instruction on how to create a nonprofit, but networked and learned how to get funding and who to ask — and how.

Training at Foundation Center and ongoing participation in the nonprofit community supported Jon’s founding of Brothers on the Rise. “I never had any interest in starting an organization, but then I did. It’s very humbling to have a lot to learn; you’re the executive director and so you’re supposed to know what you’re doing. You need places to go that won’t be judgmental and welcome you in, and that are friendly and patient. That was the case at Foundation Center. There was good information and I remember spending hours doing the research and getting a grounding through those introductory workshops that are free, which is important when you’re small and just starting out.”

In 2016, an initiative of Brothers on the Rise called Oakland Youth Ally Alliance partnered with Foundation Center to hold a “Meet the Funder” event for its constituents, because that particular event had developed critical knowledge for Jon years prior. “An event I remember because it was the most concretely helpful was a Meet the Funder event where I met Mary Gregory from Pacific Foundation Services. She was very warm and generous and offered for me to follow up with her in the future. I don’t know how many years passed but at some point, she referred me to one foundation that she thought might be a good fit to support our work. We applied the first time and didn’t get the grant, but were encouraged to keep trying. And so we submitted the next year and the rest is history.” Jon distilled the value of this and other workshops to one word: relationships.

“I didn’t have any relationships with funders — how could I when philanthropy wasn’t my world? I don’t know anyone. So if relationships matter, Foundation Center is a place to start building them.”

The youth development-focused Meet the Funder event Jon’s group led last year was his way of sharing the knowledge and relationships he’d built over the years with others in his field.

“By partnering with Foundation Center, agencies that struggle to access information and make connections around funding can get exposure to what’s available to them, and be successful.”
Evolving Technology

What’s a giraffe got to do with philanthropy?

We believe that with access to good data, organizations can frame problems better and drive more strategic solutions. That’s why 2016 featured the launch of our new Enterprise Database Management System (EDMS), which will allow us to bring in at least 10 times more data into Foundation Center’s products and services. This will give users of our products and services unprecedented access to the largest amount of clean, coded, philanthropic data ever available before.

In 2016, we were able to code 2 million grants, up from about 300,000 in years prior. Most of these grants were processed through autocoding, which allowed staff time to refocus on summary analyses and data mining. It also enabled — for the first time — processing of grants of less than $10,000, which previously had only been included if they were directly reported by foundations.

Notes lead data scientist Bereketab Lakew:

“For small nonprofit organizations looking for local funding opportunities, this is a gamechanger.”

Now that we have access to machine-readable versions of many 990-PFs, as well as the ability to process these data files in bulk, we expect to dramatically increase the number of small grants in our database from smaller foundations. This will enable us to expand our reach into, and relevance among, smaller cities and rural areas where philanthropic activity was rarely tracked.

The data processing innovations didn’t stop at grants data. We also began connecting our other data sets (including news articles, blogs, research reports), coding them to our Philanthropy Classification System. This enables users to search all of Foundation Center’s knowledge, and also helps us spread the usage of our revised and updated taxonomy to other institutions, like GuideStar, that have expressed interest in coding their data consistently with our taxonomy.

This plays out a step further: our data scientists built a prototype that identifies relevant philanthropic news articles from large, online repositories before coding it into our Philanthropy Classification System, with the goal of making it publicly available online through our products and services. Prototypes like this have the potential to provide the sector with more easily accessible, comprehensive, real-time views of philanthropic giving trends. So far, the results have been promising, but many questions remain before we can make this a viable service in 2017. This is one example of the data and technology experimentation we’re committed to in order to create better, useful, and accessible knowledge for the social sector.

Believe it or not, evolving our technology systems has been fun. Bereketab shares, “With machine learning algorithm, you get some funny results while the computer is learning, and I like to ask why. For example, the Support Vector Machine (SVM) thought the word giraffe was more associated with ‘philanthropy' than ‘wildlife conservation’. If you ask, ‘why would it think that?' , you see that there is actually a recipient called Giraffe Project, and all their grants are about philanthropy. There are interesting things like this when you turn words into data. I want to look deeper into these patterns of learning this year.”
Evolving Projects

Comprehensive platform illuminates next generation philanthropy leadership

With the biggest intergenerational transfer of wealth upon us, it’s important to look to the next generation of leaders and question how they give and what they care about. As we discovered, there’s a large movement of youth grantmakers giving back to their communities, and our research shows that this is not a fluff story. Youth are driving significant dollars ($17M+ over the last decade) using strategic approaches to philanthropy.

One of the most widely scaled and growing approaches to participatory grantmaking, youth grantmaking programs, directly engage young people in making funding decisions. There are currently over 845 programs around the world hosted by private foundations, community foundations, nonprofit organizations, religious institutions, and public and private schools embracing this strategy.

Through our Knowledge Services team, we create portals that combine multiple resources, including data visualization tools, news, and original research, to illuminate critical topics in philanthropy in a comprehensive and cohesive way. “Landscape” projects like YouthGiving.org are dynamically designed to make it easy for donors to scan the landscape to reveal opportunities, needs, and gaps and see how their past, current, and future efforts fit into the broader field. YouthGiving.org represented a unique audience and nexus of interest in the evolving philanthropy sector, garnering widespread interest and attention. The project was funded by five different types of foundations and led by a 23-person international and multi-generational advisory committee.

This project shines a spotlight on the impact our future leaders of the sector—and the world—are having now. We have taken lessons from how young people approach all aspects of the grantmaking process, from crafting RFPs to conducting a needs assessment to reaching consensus to sharing funding decisions, and are integrating these lessons into broader sector-wide knowledge sharing. And, we are starting to see how youth in programs around the world are getting to the root of longstanding issues—from peacebuilding in Ukraine to domestic violence in New York to police violence in California—through new solutions. And, adults play a key role too; they have to truly shift power to young people. For Khayriyyah Muhammad-Smith, a 22 year old with five years of grantmaking experience,

“One really important component of my youth grantmaking time were the adults who supported us. I was very fortunate to have an advisor who did her very best to let us truly take ownership over the different tasks throughout the grantmaking process.”

“Often as a young person trying to make change, it can be difficult to get adults to hear you, but because of dedicated adult advocates and advisors, I was always reminded that my opinion and thoughts were valuable and important to making sustainable change.”

A fun surprise of this work: Our Foundation Center home communities have a significant amount of activity and interest on this topic. Successful events in our Cleveland, New York, and San Francisco locations attracted foundations and organizations currently engaging young people in grantmaking (both adults and young people themselves), and also those simply interested exploring this movement. The broad interest extended to major publications including Barron’s, the New York Times, and Inside Philanthropy.

See the full report at annual.foundationcenter.org
2016 DONORS

BASIC SUPPORT

INDEPENDENT FOUNDATIONS
Achelis Foundation
Altman Foundation
America for Bulgaria Foundation
Hugh J. Andersen Foundation
John W. Anderson Foundation
The Annenberg Foundation
Arcus Foundation
Lily Auchincloss Foundation, Inc.
The AVI CHAI Foundation
Claude Worthington Benedum Foundation
Beveridge Family Foundation
Booth Ferris Foundation
The Mary Owen Borden Memorial Foundation
Otto Bremer Trust
The Burroughs Wellcome Fund
The Bush Foundation
The Louis Calder Foundation
The California Wellness Foundation
Carnegie Corporation of New York
Amon G. Carter Foundation
The Annie E. Casey Foundation
Marguerite Casey Foundation
Samuel N. and Mary Castle Foundation
The Ceres Foundation
Charina Endowment Fund
Ben B. Cheney Foundation
The Edna McConnell Clark Foundation
Robert Sterling Clark Foundation, Inc.
Colcom Foundation
The Commonwealth Fund
Cooper Foundation
The Cowles Charitable Trust
Bruce L. Crary Foundation, Inc.
The Nathan Cummings Foundation
Deer Creek Foundation
The Gladys Krieble Delmas Foundation
Dillon Foundation
Cleveland H. Dodge Foundation, Inc.
Dodge Jones Foundation
The Dorr Foundation
Jean and Louis Dreyfus Foundation, Inc.
Doris Duke Charitable Foundation
The Duke Endowment
Jessie Ball duPont Fund
The Dyson Foundation
The O. P. and W. E. Edwards Foundation, Inc.
El Pomar Foundation
Fred L. Emerson Foundation, Inc.
The Endeavor Foundation
Engineering Information Foundation
Richard M. Fairbanks Foundation, Inc.
Fidelity Foundation
Leland Fikes Foundation, Inc.
Ford Foundation
Foundation for Child Development
The Fredred Foundation, Inc.
Charles A. Frueauff Foundation, Inc.
Bill & Melinda Gates Foundation
The Gerber Foundation
Edwin Gould Foundation
The Grainger Foundation
The Greenwall Foundation
Stella and Charles Guttman Foundation, Inc.
John H. and Wilhelmina D. Harland Charitable Foundation, Inc.
The Irving Harris Foundation
The John A. Hartford Foundation, Inc.
The John Randolph Haynes and Dora Haynes Foundation
The Edward W. Hazen Foundation
William Randolph Hearst Foundation
The Heckscher Foundation for Children
Heinz Endowments
The Leona M. & Harry B. Helmsley Charitable Trust
The F. B. Heron Foundation
The William and Flora Hewlett Foundation
Hillman Foundation
Hudson-Webber Foundation
The Charles Evans Hughes Memorial Foundation, Inc.
The Hyde and Watson Foundation
Ittleson Foundation, Inc.
Janesville Foundation, Inc.
Jerome Foundation
The Robert Wood Johnson Foundation
Daisy Marquis Jones Foundation
The Joyce Foundation
The JPB Foundation
Kansas Health Foundation
Ewing Marion Kauffman Foundation
W. M. Keck Foundation
W. K. Kellogg Foundation
William R. Kenan, Jr. Charitable Trust
F. M. Kirby Foundation, Inc.
The Esther A. & Joseph Klingenstein Fund, Inc.
John S. and James L. Knight Foundation
The Emily Davie and Joseph S. Kornfeld Foundation
The Kresge Foundation
Samuel H. Kress Foundation
Albert Kunstadter Family Foundation
Lavelle Fund for the Blind, Inc.
Lemberg Foundation, Inc.
Levitt Foundation
Lilly Endowment, Inc.
The Fay J. Lindner Foundation
The Lucius N. Littauer Foundation
Lone Pine Foundation, Inc.
Richard Lounsbery Foundation, Inc.
The Henry Luce Foundation, Inc.
Lyndhurst Foundation
John D. and Catherine T. MacArthur Foundation
Josiah Macy, Jr. Foundation
The Marcus Foundation, Inc.
Marmot Foundation
The Richard Mather Fund
McCarthy Family Foundation
Robert R. McCormick Foundation
McPeel-Rogers Foundation
John P. McGovern Foundation
William G. McGowan Charitable Fund, Inc.
McGregor Fund
The McLean Contributionship
The Andrew W. Mellon Foundation
Mertz Gilmore Foundation
Meyer Memorial Trust
The Ambrose Monell Foundation
Gordon and Betty Moore Foundation
The William T. Morris Foundation, Inc.
Charles Stewart Mott Foundation
M. J. Murdock Charitable Trust
The Charlotte W. Newcombe Foundation
New York Foundation
The A. Lindsay and Olive B. O’Connor Foundation, Inc.
The Overbrook Foundation
The David and Lucile Packard Foundation
The Ralph M. Parsons Foundation
The Patricia Foundation
Amelia Peabody Charitable Fund
Polk Bros. Foundation
Posner-Wallace Foundation
Public Welfare Foundation
The Reed Foundation, Inc.
The Retirement Research Foundation
Charles H. Revson Foundation, Inc.
Sid W. Richardson Foundation
Rockefeller Brothers Fund
The Rockefeller Foundation
The Rudin Foundation, Inc.
The Fan Fox and Leslie R. Samuels Foundation, Inc.
The Scherman Foundation, Inc.
Adolph and Ruth Schnurmacher Foundation, Inc.
The Schumann Fund for New Jersey, Inc.
Charles and Lynn Schusterman Family Foundation
H. Shubert Foundation, Inc.
The Sidgmore Family Foundation
The Sirus Fund
The Skillman Foundation
Skoll Foundation
Alfred P. Sloan Foundation
## CORPORATE DONORS

- AmazonSmile Foundation
- American Express Foundation
- The Coca-Cola Company
- Johnson & Johnson Family of Companies
- MetLife Foundation
- National Grid Foundation
- Pfizer Inc.
- PSEG Foundation
- The UPS Foundation
- WestRock Foundation
- The Xerox Foundation

## COMMUNITY FOUNDATIONS

- Baltimore Community Foundation
- The Boston Foundation, Inc.
- The Chicago Community Trust
- Community Foundation for Greater Buffalo
- Kalamazoo Community Foundation
- New Hampshire Charitable Foundation
- The New York Community Trust

## OPERATING FOUNDATIONS

- Animal Welfare Trust
- The J. Paul Getty Trust
- The Harry Frank Guggenheim Foundation
- The Johnson Foundation
- Russell Sage Foundation

## PUBLIC CHARITIES

- California HealthCare Foundation
- Kenneth Goldman Donor Fund
- JustGive
- Missouri Foundation for Health
- National Postcode Lottery
- Nellie Mae Education Foundation
- The Pew Charitable Trusts
- Rockefeller Family Fund
- Rockefeller Philanthropy Advisors, Inc.
- Salem Health & Wellness Foundation

## INDIVIDUALS

- Pablo O. and R. Nancy Albilal
- Ana M. Argilagos
- John L. Colborn
- Patrick Collins
- Regina Faighes
- Robert Fischer
- Jerald Griffith
- P. Russell Hardin
- Neal Hegarty
- Dominick J. Impemba
- Theodore S. John
- Susan Kish
- Earl Lewis
- Damond Nichols
- Lorena Nogara
- Eleanor Pappagallo
- Lisa Philp
- Tanya Preval
- Bradford K. Smith
- Allison Toedebusch

## COMMUNITY FOUNDATION INSIGHTS

- ACT for Alexandria
- Adirondack Foundation
- Akron Community Foundation
- Albuquerque Community Foundation
- Amarillo Area Foundation
- Ann Arbor Area Community Foundation
- Arizona Community Foundation
- Arlington Community Foundation
- Austin Community Foundation for the Capital Area, Inc.
- Blue Mountain Community Foundation
- Brookline Community Foundation
- California Community Foundation
- Central New York Community Foundation, Inc.
- Centre County Community Foundation, Inc.
- Chester County Community Foundation
- Communities Foundation of Texas, Inc.
- Community Foundation for Southeast Michigan
- Community Foundation for Southern Arizona
- Community Foundation for Southwest Washington
- Community Foundation for the Fox Valley Region, Inc.
- Community Foundation for the Land of Lincoln
- Community Foundation of Acadiana
- Community Foundation of Bloomington and Monroe County, Inc.
- Community Foundation of Burke County
- Community Foundation of Chippewa County
- Community Foundation of Collier County
- Community Foundation of Greater Dubuque
- Community Foundation of Greater Fort Wayne
- Community Foundation of Greater Greensboro, Inc.
- Community Foundation of Greater Jackson
- Community Foundation of Greater New Britain
- Community Foundation of North Central Florida, Inc.
- Community Foundation of North Texas
- Community Foundation of Northern Colorado
- Community Foundation of Santa Cruz County
- Community Foundation of Snohomish County
- Community Foundation of South Jersey
- Community Foundation of Southeastern Massachusetts
- Community Foundation of Southern New Mexico
- Community Foundation of St. Clair County
- Community Foundation of the Chattahoochee Valley
- Community Foundation of the Great River Bend
- Community Foundation of the Lowcountry
- Community Foundation of Washington County, MD, Inc.
- Community Foundation Sonoma County
- Delaware Community Foundation
- Evanston Community Foundation
- Fairfield County Community Foundation, Inc.
- Foundation For The Carolinas
- Foundation for the Mid South
- Fremont Area Community Foundation
- Galesburg Community Foundation
- Grand Rapids Area Community Foundation
- Grand Rapids Community Foundation
- Greater Green Bay Community Foundation, Inc.
- Greater Houston Community Foundation
- Greater Kansas City Community Foundation
- Greater Milwaukee Foundation
- Greater Worcester Community Foundation, Inc.
- Gulf Coast Community Foundation, Inc.
- Hampton Roads Community Foundation
- Hawaii Community Foundation
- Inland Northwest Community Foundation
- Kalamazoo Community Foundation
- Key Biscayne Community Foundation
- Kitsap Community Foundation
- Madison Community Foundation
- Marin Community Foundation
- Marquette County Community Foundation
- Marshall County Community Foundation
- Miami Foundation
- Minnesota Philanthropy Partners
- Morgan County Community Foundation
- New Hampshire Charitable Foundation
- Oklahoma City Community Foundation, Inc.
- Orange County Community Foundation
Orcas Island Community Foundation
Oshkosh Area Community Foundation
Parkersburg Area Community Foundation
Pasadena Community Foundation
Petroski-Harbor Springs Area Community Foundation
Placer Community Foundation
Princeton Area Community Foundation, Inc.
Rochester Area Community Foundation
Santa Fe Community Foundation
Shasta Regional Community Foundation
Silicon Valley Community Foundation
The Baltimore Community Foundation
The Boston Foundation, Inc.
The Chicago Community Trust
The Cleveland Foundation
The Columbus Foundation and Affiliated Organizations
The Community Foundation for Greater Atlanta
The Community Foundation for Greater New Haven
The Community Foundation for the Greater Capital Region, Inc.
The Community Foundation for the National Capital Region
The Community Foundation of Frederick County, MD, Inc.
The Community Foundation of South Puget Sound
The Community Foundation of the Central Blue Ridge
The Community Foundation of Western North Carolina, Inc.
The Community Foundation Serving Richmond & San Bernardino Counties
The Connecticut Community Foundation
The Dallas Foundation
The Findlay Hancock County Community Foundation
The Greater Cincinnati Foundation
The Greater Tacoma Community Foundation
The Kern Community Foundation
The Maine Community Foundation, Inc.
The Minneapolis Foundation
The New York Community Trust
The Permanent Endowment Fund for Martha's Vineyard
The Philadelphia Foundation
The Pittsburgh Foundation
The Rhode Island Foundation
The San Francisco Foundation
The Seattle Foundation
The Southwest Florida Community Foundation, Inc.
The Spartanburg County Foundation
The Winston-Salem Foundation
Toledo Community Foundation, Inc.
Truckee Tahoe Community Foundation
Truman Heartland Community Foundation
Turkish Philanthropy Funds
Unity Foundation of La Porte County
Vermont Community Foundation
Washington County Community Foundation, Inc.
Wheaton Community Foundation
Whatcom Community Foundation
Whitefish Community Foundation
Yakima Valley Community Foundation

FOUNDATION CENTER MIDWEST (CLEVELAND)

INDEPENDENT FOUNDATIONS
The Abington Foundation
Austin-Bailey Health and Wellness Foundation
The William Bingham Foundation
Eva L. and Joseph M. Bruening Foundation
The Mary S. and David C. Corbin Foundation
Charles H. Dater Foundation
The Doll Family Foundation
The Char and Chuck Fowler Family Foundation
The Harry K. Fox and Emma R. Fox Charitable Foundation
The GAR Foundation
Lucile & Robert H. Gries Charity Fund
The George Gund Foundation
Martha Holden Jennings Foundation
The Andrew Jergens Foundation
Jewish Community Federation of Cleveland
The Kettering Fund
Kulas Foundation
Elizabeth Ring Mather and William Gwinn Mather Fund
The Alice & Patrick McGinty Foundation
The McGregor Foundation
The Burton D. Morgan Foundation
John P. Murphy Foundation
The Nord Family Foundation
The Reinberger Foundation
St. Luke's Foundation of Cleveland, Ohio
The Sisler McFawn Foundation
Kent H. Smith Charitable Trust
The Kelvin and Eleanor Smith Foundation
The Stocker Foundation
The Raymond John Wean Foundation

CORPORATE DONORS
The Lubrizol Foundation
Nordson Corporation

PUBLIC CHARITIES
Deaconess Charities
Jewish Community Federation of Cleveland and supporting organizations:
- Nathan L. and Regina Herman Charitable Fund
- David and Inez Myers Foundation, Cleveland, Ohio
- David and Robert Stein Foundation
MetroHealth System
The Mt. Sinai Health Care Foundation
Sister of Charity Foundation of Cleveland

INDIVIDUALS
Julie A. Rittenhouse

FOUNDATION CENTER NORTHEAST

NEW YORK (MAIN OFFICE)

INDEPENDENT FOUNDATIONS
The Clark Foundation
The Carl and Lily Pforzheimer Foundation, Inc.

WASHINGTON, DC

INDEPENDENT FOUNDATIONS
The Theodore H. Barth Foundation, Inc.
The Morris and Gwendolyn Cafritz Foundation
The Annie E. Casey Foundation
Naomi and Nehemiah Cohen Foundation
Dimick Foundation
Charles A. Frueauff Foundation, Inc.
Jovid Foundation
The Kiplinger Foundation
The J. Willard and Alice S. Marriott Foundation
Eugene and Agnes E. Meyer Foundation
Public Welfare Foundation

CORPORATE DONORS
Freddie Mac Foundation

INDIVIDUALS
Combined Federal Campaign – DC

FOUNDATION CENTER SOUTH (ATLANTA)

INDEPENDENT FOUNDATIONS
The Ray C. Anderson Foundation
Callaway Foundation, Inc.
R. Howard Dobbs, Jr. Foundation, Inc.
Betty and Davis Fitzgerald Foundation
J. B. Fuqua Foundation, Inc.

W. Howard W. and Trabue G. Harland Charitable Foundation, Inc.
See the full report at annual.foundationcenter.org
SpotiFriday

On Fridays at 5:30 at 32 Old Slip, we turn down the work and turn up the music. Staff gather to unwind from the week over a drink while watching the sunset reflect off the buildings downtown Brooklyn and listening to music DJed by one of our team members and memorialized as a Spotify playlist. SpotiFriday has been a fun activity for staff across departments to enjoy together, and in addition to ping pong and our lawn games, has become a defining part of our Foundation Center culture.

“After every SpotiFriday, I leave thinking what interesting and talented people we share our days with. The spirit of camaraderie has to have a positive impact on our work and work culture.”

Renee Westmoreland
Director of Web Design & Development

Visit annual.foundationcenter.org to listen to our playlist!
BOARD OF TRUSTEES

TRUSTEES
Ana Marie Argilagos
Senior Advisor
Ford Foundation

Melissa Berman
President and CEO
Rockefeller Philanthropy Advisors

Gail Christopher
Vice President for Policy and Senior Advisor
W.K. Kellogg Foundation

John Colborn
Chief Operating Officer
JEVS Human Services

Patrick Collins
Chief Information Officer
The William and Flora Hewlett Foundation

Clotilde Perez-Bode Dedecker
President
Community Foundation for Greater Buffalo

P. Russell Hardin
President
Robert W. Woodruff Foundation

Neal Hegarty
Vice President – Programs
Charles Stewart Mott Foundation

Deborah D. Hoover
President and CEO
The Burton D. Morgan Foundation

Dominick J. Impemba
Controller
The Rockefeller Foundation

T. Sylvester John
Senior Director, Field eCommerce Operations
Walmart, U.S. Central Operations

Susan Kish
Executive-in-Residence
Excel Venture Management

Earl Lewis
President
The Andrew W. Mellon Foundation

Patrick McCarthy
President and CEO
The Annie E. Casey Foundation

Valdemar de Oliveira Neto
Impact Business Director, Avina Foundation
CEO, World Transforming Technologies

Bradford K. Smith
President
Foundation Center

Yvette J. Alberdingk Thijm
Executive Director
WITNESS

Marieke van Schaik
Managing Director
Dutch Charity Lotteries

FINANCE AND INVESTMENT COMMITTEE
Susan Kish, Chair
P. Russell Hardin
Deborah Hoover
Dominick J. Impemba
Earl Lewis
Patrick McCarthy
Marieke van Schaik

COMMITTEE ON GOVERNANCE
Patrick McCarthy, Chair
Melissa Berman
Clotilde Perez-Bode Dedecker
Gail Christopher
P. Russell Hardin
Deborah Hoover
T. Sylvester John
Earl Lewis
Valdemar de Oliveira Neto

PROGRAM COMMITTEE
Patrick Collins, Chair
Ana Marie Argilagos
Gail Christopher
John Colborn
Neal Hegarty
T. Sylvester John
Susan Kish
Valdemar de Oliveira Neto
Marieke van Schaik
Yvette J. Alberdingk Thijm

OFFICERS
P. Russell Hardin
Chair

Clotilde Perez-Bode Dedecker
Vice Chair

Bradford K. Smith
President

Lorena P. Nogara
Treasurer

Zohra Zori
Secretary

EXECUTIVE COMMITTEE
P. Russell Hardin, Chair
Patrick Collins
Clotilde Perez-Bode Dedecker
Susan Kish
Patrick McCarthy
Bradford K. Smith

AUDIT COMMITTEE
Dominick J. Impemba, Chair
Ana Marie Argilagos
Melissa Berman
John Colborn
Clotilde Perez-Bode Dedecker
Neal Hegarty
Yvette J. Alberdingk Thijm

See the full report at annual.foundationcenter.org